

Online Fundraising Guide

Asking for online donations to your fundraising page is one of the easiest ways to raise money. Follow this guide to make sure you use your page effectively!

Getting started

Before sharing your page with anyone, you should do the following:

- **Personalise it.** Add a photo of yourself and edit the description to explain why you are supporting Meningitis Research Foundation, why you wanted to take part in the event, how donations will help the charity, and what you hope to gain from the experience.
- **Get a good first donation.** Ask someone close to you to get the ball rolling with a decent-sized donation before you start sharing your page. This will help to set the bar nice and high, whilst encouraging all subsequent donors to give generously!

“ Adding pictures to your page can increase donations by up to 13% per photo! ”

“ You could raise 40% more by connecting your page with your Strava or Fitbit account! ”

Posting updates

- Don't just share your page over and over again for the sake of it. Share updates such as photos from fundraising events or updates of how you're getting on with your training.
- Fundraisers who share updates on their fundraising page raise an average of 45% more than those who don't - so more updates = more donations!
- The top 10% of fundraisers share their page an average of 18 times.
- Fundraisers whose friends/family also share their page for them receive double the donations on average.

Honor raised over £10,000 from online donations via her social media!

- Honor McFarlane, London Marathon

When and how to share

- Online fundraising platforms receive the most traffic on Fridays, shortly followed by Saturdays and Sundays.
- The most popular time of day for donations is in the evening around 8pm, and in the morning around 9am.
- Think about when you're sharing your page to try and ensure it coincides with these peak times!
- Make the most of your social media platforms and share your page across all of them - and even consider making new ones! Check out our 'Facebook Fundraiser' guide for more information.
- Think about other ways you could share your page outside of social media, such as adding it to your email signature at work or using JustGiving's feature that allows you to add a QR code to your phone wallet.

Don't be disheartened if you don't get loads of donations straight away. Some people will want to wait until they can see that you have been working hard to organise fundraising events before they donate to you

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Top tips

- Publicly thank your donors by posting on social media to say the total amount you have now raised, and tagging people who have recently donated to thank them for their generosity.
- Each time you do this, you could keep it interesting by talking about a different area of Meningitis Research Foundation's work to show people the impact their donation will have.



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If you have a question or want help with any aspect of your fundraising for Meningitis Research Foundation, please feel free to get in touch.

